

Testimonials from Andy Masters Finance & Insurance Industry Events

"Thank you for an AWESOME presentation this morning! All day, I've heard nothing but RAVE reviews. I will summarize with a few of the adjectives I heard the most: "engaging," "inspiring," "thought provoking," "funny and entertaining." We appreciate you visiting us this week and taking the time to tailor your message for our crowd--it definitely made a lasting impression and inspired us all to be more thoughtful leaders!" – Jennifer Kemper, SRC Communications, Federal Reserve Bank of Philadelphia (PA)

"THANK YOU Andy Masters! The time you spent with our team was SO valuable. You were able to grab their attention, keep it, and then bring relevant points to impact their business in a BIG way. The movie clips were FUN and engaging, which made it easy for folks to transfer your lessons learned to their business. I am still hearing how our franchisees are leading in new ways thanks to you – GREAT JOB!!" - Shara Abrams, Vice-President of Franchise Operations, Jackson Hewitt Tax Service, Inc. (FL)

"Andy, THANK YOU for being so in tune with our group of top performers at Coldwell Banker Commercial Top Elite/Top 2 event. Your ideas on how to create memorable experiences with clients, the importance of being an expert and building bonds with customers, as well as in relationships, was SPOT ON to help our professionals be even more successful." - Dan Spiegel, Managing Director, Coldwell Banker Commercial (NJ)

"Andy...It was GREAT getting to know you and having you as our keynote speaker at our annual Cape Cod Sales Weekend! As we discussed, many of my Associates are young and in their first several years of the insurance business. You really delivered on your promise to stress how building relationships and not just transactions is so important! The "Kiss Your Customer" and "15 Minutes or Less/\$15 Dollars or Less" concepts really hit home with my staff! Thank you for helping us to "Be The Best!" – Kurt Wicks, Owner, Kurt Wicks Allstate Insurance Group, named #1 "Best in Company" out of 13,000+ Allstate Agencies Worldwide (MA)

"Thanks Andy, your presentation was well received, inspirational, and HIGHLY rated by our 700 Atlanta attendees! We can understand why you are a "Hall of Fame" speaker!!" – Bill Mulcahy, CPA, CIA, Conference Co-Chair, after Andy's keynote for 700+ attendees at the IIA-Atlanta Conference (GA)

"I would like to THANK YOU for the GREAT speech that you gave at our event. YOU KNOCKED IT WAY OUT OF THE PARK! I have had nothing but positive feedback from everyone that I have spoken to. There were great compliments at the afternoon portion of the event, and all day today people were calling and stopping by my office telling me how much they loved the speaker. I hope that you get home safe and that the rest of your trip was as positive as the impact that you had on our event." - John Bradford, Vice President, Insurance Brokers & Agents of Sacramento (IBAS), after Andy's keynote for 750+ attendees at the Sacramento Convention Center (CA)

“What ENERGIZING presentations you gave for our first Education Day! I heard such GREAT comments about both of your sessions. I'm sure you'll be back in North Florida soon--You were a HIT!” - Kathleen Zwart, CMP, Meeting and Events Manager, Blue Cross Blue Shield of Florida (FL)

"Andy is an INCREDIBLE speaker in the way he delivers his thoughts on ways to make your life better, both personally and professionally. His 'Yes/No mantra' is something that I plan on implementing in my own life, making sure that I say 'No' to the things that bring me stress--So that I can say 'Yes' to the things I want to do and are meaningful to me. That was an incredible day all around!" - Jeremy Presta, CEO, Park Side Credit Union (MT)

"I personally observed both of Andy's sessions, and enjoyed the way he brought his points to life using real-world examples. Our staff doesn't need theory-they need things they can apply right away. Andy did just that in an entertaining and impactful fashion!" - Mindy Ottiger, Training Coordinator, Northwestern Mutual Financial Services (MO)

"Andy, your presentation on 'Leadership Lessons from Hollywood' was the PERFECT presentation for our Sunday afternoon Institute! I received RAVE reviews from our group that your energy and humor made the afternoon so much fun! Our group was engaged and enlightened and we would LOVE to have you back for another session during our Spring Institute or perhaps our Fall Academy. Thank you for the lessons learned on a snowy Sunday afternoon!" - JoAnn Cova, Education Chair, Missouri City Clerks and Finance Officers Association (MO)

"Andy's HIGH energy presentation set the tone for our entire Conference. His topic and style resonated with ALL of our attendees. I would highly recommend him as a keynote for any Conference!" - Dana Pearce, Conference Chair, Institute of Internal Auditors, Denver (CO)

“I normally don’t take time to write comments or evaluations, but Andy hit a HOME RUN in his speech today. First of all, his examples were hilarious—which kept our attention and entertained us. But I am taking his notes and sharing his ideas and strategies with all of my staff immediately. This was fantastic.” - Mike Anderson, Sales Manager, CTX Mortgage (MO)

"Having you was a FANTASTIC way to start our conference! My only regret was not being able to schedule you for a longer session. When I looked around the room everyone was so engaged. You were FABULOUS from your professionalism, to your enthusiasm, to the way you knew and addressed your audience. Thank you so much!!" - Michelle R. Hardy, Chair, New England Association of City and Town Clerks 2018 Conference (RI)

"The 'Things LEADERS Say' program presented by Andy brought to light many things that are going on at our company. The growth and expected additional growth provides many stresses and pressures on employees as well as managers. This program helped reinforce the develop/empower and recognize employees philosophy to help deal with the stresses and pressures. I received positive feedback from MANY of our managers after the program. We hope to have Andy back to present again!" - Pam Webb, Vice President - Human Resources, Ohio National Financial Services (OH)

"Andy Masters was TERRIFIC - Fun, interactive, upbeat, right on target with taking us back to the basics of GREAT human interaction - face to face connections, making a difference each day for yourself and others." - [Bonnie Cunningham, Meeting Planner, PriceWaterhouse Coopers, LLP \(NY\)](#)

"I have organized programs for the Women's Council of Realtors for 3 years. You won my award, HANDS DOWN, for the best speaker we have ever had." - [Barbara Keathley, Past-President, Missouri Women's Council of Realtors \(MO\)](#)

"Andy's energetic keynote presentation to the Arkansas Association of College and University Business Officers was exactly the right message for our group! The presentation was based around timely and relevant examples of leadership principles that applied to everyone in the audience from those early in their careers to seasoned leaders. Many of the topics Andy presented continued to be talked about throughout the annual meeting, evidence that they resonated with the audience. I wholeheartedly recommend Andy Masters for your next event!" - [Dr. Brett Powell, Henderson State University, President, Arkansas Association of College and University Business Officers \(AR\)](#)

"THANKS AGAIN for presenting our keynote at TACTYC. Your talks struck the right tone for our audience and left them both laughing and uplifted, helping us achieve a great conference. And, it was a distinct pleasure to work with you. Your professionalism, flexibility and care for our organization's members make it easy for me to recommend you for others. All the best!" - [Andy Williams, TACTYC President, after Andy's TACTYC keynote at the American Accounting Association in Anaheim \(CA\)](#)

"Andy's program covered all the bases we wanted in a professional and entertaining fashion that kept the attention of everyone. We got some great responses about the program from our employees, and I am glad we hired Andy as our keynote speaker. His strategies on networking, time management, and personal goal setting will help our sales team immediately." – [Chris Radzom, Senior Vice President, Commerce Bank Brokerage Services \(MO\)](#)

"Andy's presentation "Leadership Lessons from Hollywood" was the PERFECT ending to our WMCA Conference. His energy, passion for leadership and humor was infectious! Everyone left with the mission to Empower and Inspire. Well, and a totally different perspective on [The Devil Wears Prada!](#) Thanks Andy for lifting us all up and giving us the tools to be better leader!" – [Anne Uecker, Professional Education Chair, Wisconsin Municipal Clerks Association \(WI\)](#)

*"Fantastic!.....AWESOME!.....GREAT session with a lot of stuff to take back.....GREAT presentation of information.....Awesome.....Awesome!.....It was GREAT. Helpful.....Awesome and FRESH.....LOVED the movie clips to illustrate key points.....Very engaging!.....Thought provoking - mostly because the millennial struggle today reminds me of Gen X fears 25 years ago.....Awesome!
Thanks!.....Awesome!!!!@@" - [Audience Comments after Andy's Club & Hotel Controllers Conference Keynote in Toronto \(ON\)](#)*

“Thank you, Andy! Your LIVELY Zoom presentation had me and my peers engaged and actively participating! The topic, "HERO Government Service in a COVID-19 Environment", was ideal. The material presented then discussed in our breakout groups gave us new tools and a renewed ‘CAN DO’ attitude for the busy election days ahead!” – Julie Graeter, 2nd Vice President, Vermont Municipal Clerks and Treasurers Association (VT)

“Andy – a BIG Thank You for making both our Procurement Month Celebration and our first ever Spring Conference and Vendor Expo a huge success! Your “*Leadership Lessons From Hollywood*” presentation was engaging, inspiring, and most of all practical for our procurement professionals. We are ALL leaders and must take the time to develop skills to help transform our departments and industry. THANKS for motivating our members through your remarkable insight and exciting delivery!” – Cindy Smith, President, Virginia Association of Governmental Purchasing (VA)

“It was a HUGE success. Andy did a TERRIFIC job and everyone that attended (all 250 of them) enjoyed the webinar immensely. We had so many positive responses that I am going to have Andy do another webinar for us in August on a different topic. I HIGHLY recommend using him. The webinar Andy did for us was 4 hours long and I was very concerned prior to the webinar regarding attendee fatigue. The way he broke up the topics and putting the attendees into groups for discussions made the webinar fly by. Since the webinar, I have used a couple of the concepts as examples with my own staff that attended the webinars (managing expectations and applied knowledge is power)!” – Tom Diebert, Conference Sponsor, City Clerks Association of California (CCAC)

“Thank you for all the ENERGY, insight and fun you brought as the keynote speaker for our FSPA Conference! What a way to start our day of educational sessions! For the rest of the conference I kept getting kudos for choosing you– people were seeking me out to thank me. But best of all - I kept hearing conversations among the attendees about the ideas you presented. Your ideas for making impressions and forming relationships with customers really hit home and inspired our attendees. THANK YOU for a great program and for bringing great value to our members. It has been a pleasure working with you!” – BJ Hanson, Executive Director, Financial Security Products Association (FSPA), after Andy’s “live” keynote for the 2021 FSPA Conference in Denver (CO)